

**We keep the Automotive Industry running:
dynamically, efficiently and innovatively**

Modix has been on the market for over 20 years and is the Europe-wide leader in solutions for vehicle sales. Manheim Express is a brand of the German Modix GmbH. As a B2B auction platform for used vehicles, Manheim Express offers a wide range of services related to the used vehicle trade and is one of the most innovative companies on the market with digital solutions.

Modix and Manheim Express are part of the US-based Cox Group and can rely on the network and possibilities of an international enterprise and combine this with the flexibility and individual support of a company under owner management.

Become a part of our team

Sales Manager Manheim Express (m/f/d) – in the regions Baden-Württemberg and Eastern Germany

This is where you work!

- Our sales team is constantly growing to attract customers to our B2B auction platform.
- As a team, we bring buyers and sellers together on the wholesale market - our trade desk team from our office in Koblenz and our sales managers at the dealership on site.
- We are the point of contact for our customers in case of questions about online B2B used car marketing.
- Our top priority is not only customer satisfaction and loyalty, but also team spirit.
- Our daily sales routine is demanding and challenging, but also varied and exciting.

This is what you do!

- You will mainly work independently in the field and build up your own customer network of car dealers in your sales area, while working one day per week in your home office.
- You are the first contact for our car dealers and inspire them to sell their used cars via our online auction platform through competent and conclusion-oriented discussions.
- You advise customers and proactively assist them as a contact person.
- You train the dealers in the use of our digital sales platform.
- You analyze the reports of previous vehicle auctions and, on this basis, develop suggestions for improvement and recommendations for the dealer in order to optimize his sales success.
- You provide feedback to the management, which helps to continuously develop the product.

These are your abilities!

- Completed commercial training
- Several years of professional experience in sales

- Several years of professional experience in the automotive sector as well as an existing dealer network of advantage
- Very good German and English writing and verbal communication skills
- Convincing communication skills and good negotiation skills
- Proven persuasiveness and determination
- High service mentality as well as high self-motivation
- Ability to deal with difficult customers and adapt to a fast-paced work environment

This is what we offer!

- Personal development and regular trainings
- Chances of promotion in an innovative company
- Trust-based working hours
- Company car (also for private use)
- Regularly held employee events
- Pioneer spirit and joy on the job in a technology-minded team

Apply now!

Please send your job application with your earliest possible entry date and salary expectation as well as the region for which you are applying by email to Celine Detlefs:

Modix GmbH

Celine Detlefs

Bubenheimer Bann 11

56070 Koblenz

Tel.: 0261 200 693 646

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